

NEWSLETTER

The bond of quality product and first class installation



October 2019

Hi Everyone,

Well, it's not long until Christmas. The Christmas rush of work hasn't started for us yet, but I guess once we get to November people will realise and the pressure will be on to finish all those jobs as always.

Our Conference in Napier was a great success as far as the Executive Committee is concerned and I'd like to thank David, Mary, Jim, Elton, Brad and Matt for all of their work to make it a success. We had a great range of presentation/ workshops and we really do hope that those who were able to attend felt it was worthwhile. Apart from the excellent opportunity to network with other contractors doing the same thing and experiencing the same issues, the Negotiation workshop by David Forman and the presentations by Michaela from Icehouse, Kirsty from Employsure, Luke from Conqa, Oliver from Soprema and Denver from Allnex were all interesting and informative. If anyone is after any further information from these presenters, we'll put the appropriate contact details later in the newsletter for you.

I'd also like to congratulate all recipients of awards handed out at the conference and thanks Jim for organising these and the quiz we had on Friday night.

As a committee, we don't get a lot of feedback from members regarding suitable topics/ workshops for the conference, or what you would like us to focus on. And while we try to look at things we think are appropriate, would really like to hear from you guys about things that are issues or important to you, so we can be meeting your needs. You can either call or email me direct, or your local area Executive rep. Contact details are at the back of the newsletter.

Obviously, we would like to grow the membership of the Federation and with it conference attendees, so I have listed what we see as some of the benefits below:

- Members are kept up to date with the latest technical knowledge including new business practises.
- As mentioned above, it's a great place to talk to other like-minded people and share ideas and issues.
- You get to see other towns and cities in NZ and experience what they have to offer albeit for a short time, but visits can also be extended.
- There's plenty of social time at the end of each day.
- It's a great time to work **on** your business, **not in** it. You get a chance to lift your head from the day to day work and look around to see what other contractors are up to.
- The conference is very heavily subsidised.

We would love to see more of you attend the Conference next year in Dunedin. We have set the date as Thurs 15th and Fri 16th October 2020, so please keep this date free and put it in your diary now. I'm looking forward to welcoming you all and showing you the sights of my home town. If you haven't attended a conference, then give it a go, they're great fun.

Stephen Moodie, President

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Federation Elected Executive

Following the Annual General Meeting in Napier the 2019-2020 Executive Committee is:
President: Steve Moodie, Adhesion Sealing (2007) Ltd, Dunedin
Area 1 (Taupo North): Elton Sturmfels, Sansom Construction Services Ltd, Auckland
Area 2 (Taupo South): Matt Wiig, Eric Wiig Ltd, Napier
Area 3 (South Island): Brad Sandri, Ranger Specialist Coatings Ltd, Timaru
Allnex: Jim Ansley

Conference Session Contact Details

Employsure Limited – Kirsty Randell – kirsty.randell@employsure.co.nz – 027 541 3407
CONQA – Luke Mexted - luke@conqa.nz – 022 425 7110
Icchouse – Michaela Vodanovich – m.vodanovich@theicchouse.co.nz

Conference Awards

Congratulations to the following who were presented with their awards at the Black Barn Vineyard dinner.

Resin Project of the Year: Total Resurfacing Solutions Ltd. – Zany Zeus Cheese Factory
Waterproofing Project of the Year: Topcoat South Island – Addington Raceway
Top Flooring Contractor: European Floor Toppings Ltd
Top Waterproofing Contractor: Sansom Construction Services Ltd
Federation Award: Eric Wiig Ltd

Membership Fees 2019 – 2020

The financial report at the Annual General Meeting highlighted the fact that Federation funds are being unrealistically eroded by the current level of member benefits and costs in relation to the membership fee. The net cost of our conferences alone are around \$20K. Good venues, professional presenters and top social functions are expensive.

The current membership fee has remained unchanged since 2009. Your executive committee agrees that it is timely to increase this to a more realistic level and protect the Federation funds. The membership fee for the current 2019-2020 year has been increased to \$500 per member company. Invoices will be emailed via Xero shortly and prompt payment is appreciated.

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Conference Session



Brookfields Wine Tasting



Black Barn Vineyard Awards Dinner



View from Napier Sailing Club



Mike Telfer (Total Resurfacing Solutions)
Denver Blyth (Allnex)



Lorn Robertson (Topcoat South Island)
Marius Janse van Vuuren (Allnex)